

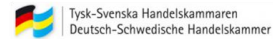
Bildnachweis: Stockportal © phontalaphoto

# International Tech Talks

Artificial Intelligence in Bavaria and Northern Europe



With:



# Startup Pitch Session

13:45 – 14:00 Uhr, Atrium



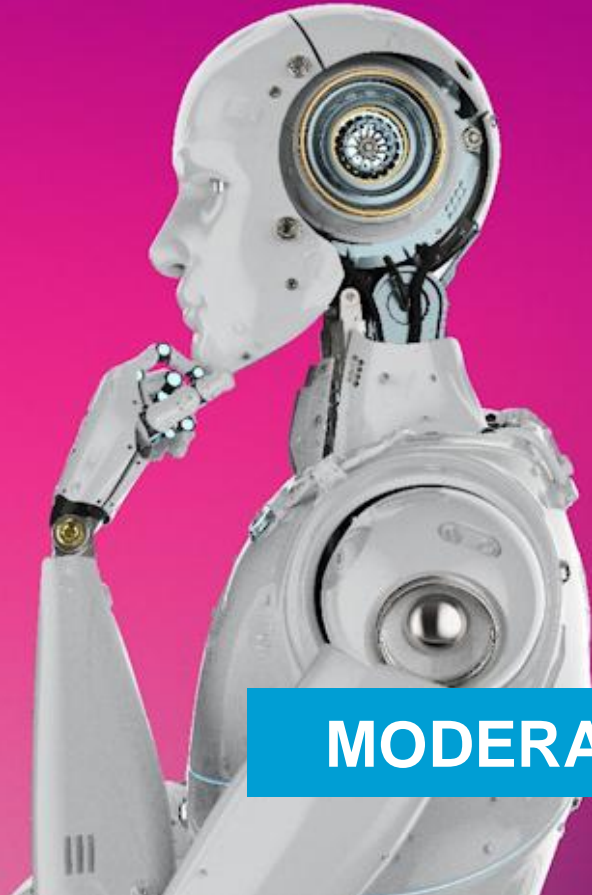
**WELCOME**



# Jessica de Pleitez

Foreign Trade Specialist Scandinavia

Chamber of Commerce and Industry for  
Munich and Upper Bavaria



**MODERATION**

# CERT HUB

Compliance is mandatory.  
Complexity is not.



**Leon Kobinger**

Managing Director & CEO

[leon.kobinger@certhub.de](mailto:leon.kobinger@certhub.de)



Let's talk!



Launch medical products **years faster** by  
automating regulatory processes with AI

Funded by



Bundesministerium  
für Wirtschaft  
und Klimaschutz

Gründerland  
Bayern

UNTER  
NEHMER  
TUM

Academic research



> 400 pages  
academic research

Part of

THE REGULATORY REVOLUTION  
**MDKU**  
MEDICAL DEVICE KNOWLEDGE UNITS



MedicalMountains

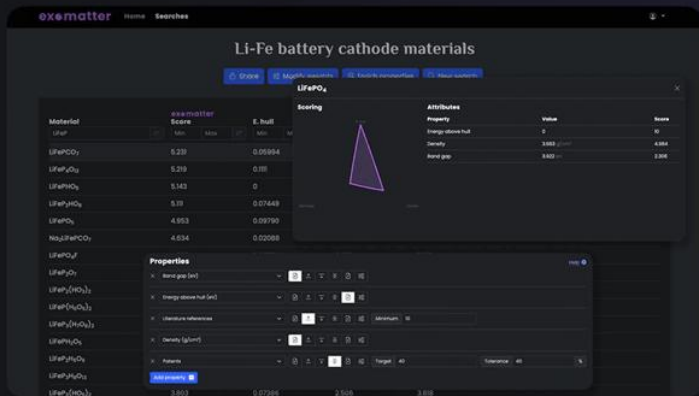
MEDICAL VALLEY

OHA

baiosphere  
the bavarian ai network

# Targeted, AI-based Materials R&D

# exomatter



Munich-based startup  
Founded 2022  
DLR spin-off  
20+ highly-skilled employees

Customers:



Define materials requirements  
on our platform  
Receive suggestions in  
seconds



Tell me your materials  
R&D Challenges

Dr. Josua Vieten  
Co-Founder & CEO

[j.vieten@exomatter.ai](mailto:j.vieten@exomatter.ai)



LinkedIn



Cost reduction

Up to  
90%



Time savings

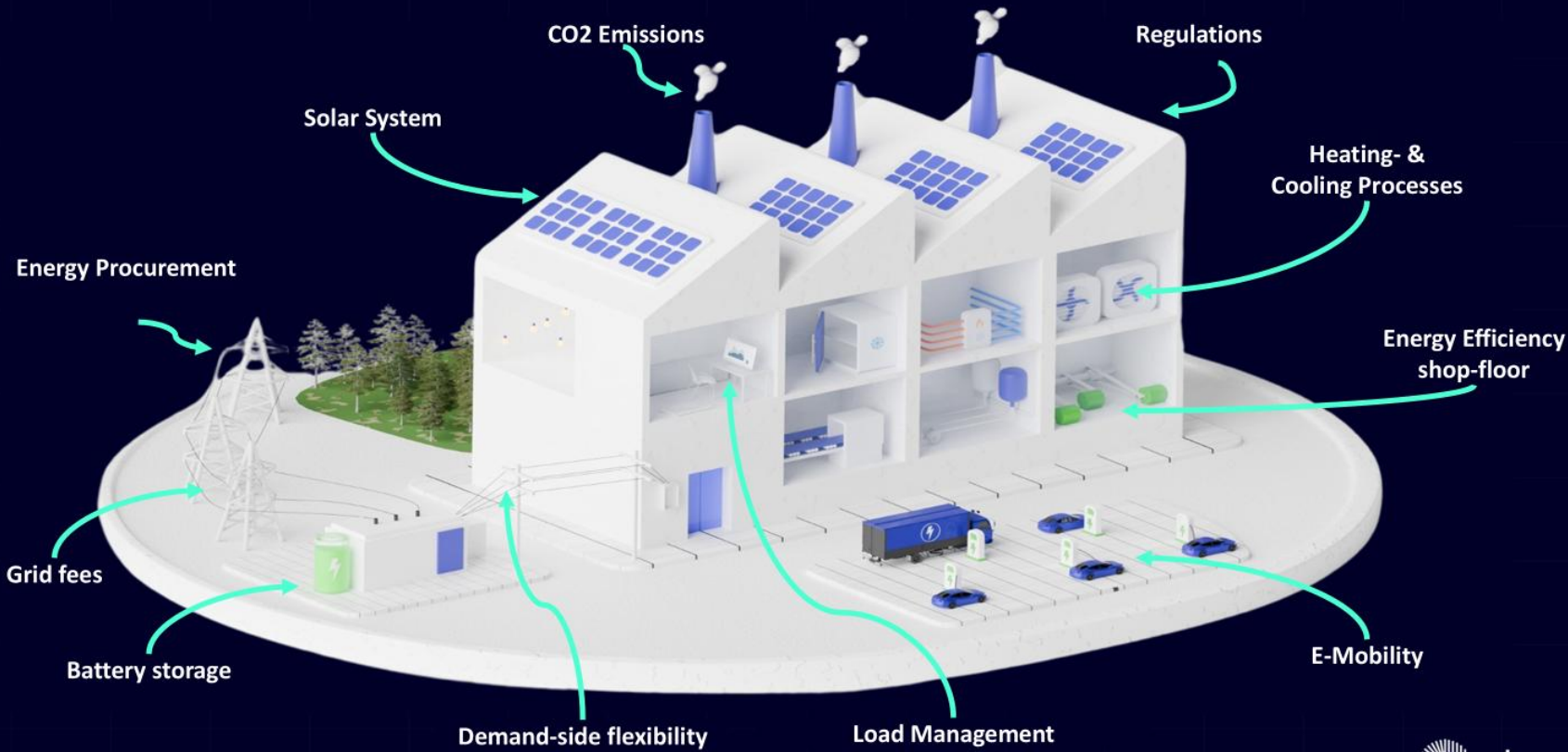
6-12  
months



Carbon footprint  
reduction

Up to  
80%

# cleverwatt: AI-Powered One-Stop-Shop for SMB Energy Optimization



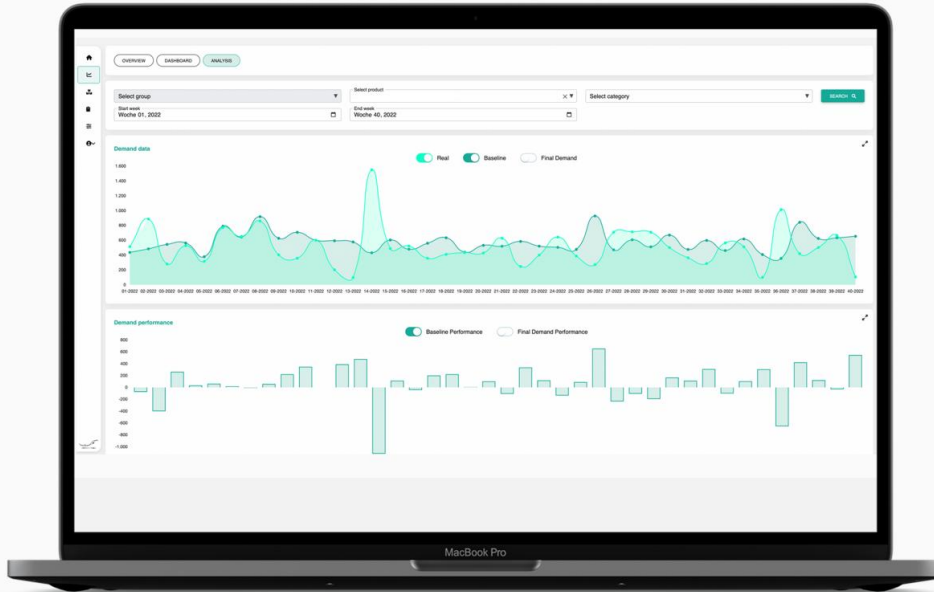
# Karevo

Potato grading with AI



# AI-BASED SUPPLY CHAIN PLANNING

Forecasting – Designed for Food & Beverage – Easy Integration



## DEMAND PLANNING

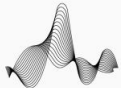
AI TECHNOLOGY FOR MORE ACCURATE FORECASTS

## INVENTORY MANAGEMENT

LESS TIED CAPITAL & FEWER STOCK-OUTS

## Production Planning

OPTIMIZED PRODUCTION AMOUNTS





# klugidu - AI-based literacy learning app

## The problem

**25%** of children in Germany can barely read after primary school.



## Our Solution

**klugidu**

**understands**

through precise AI-based competency analysis

**nurtures**

via adaptive learning content

**inspires**

with personalized experience

Proprietary AI-Models  
AI-Act compliant

Developed by a highly experienced team:

3 AI-profs,

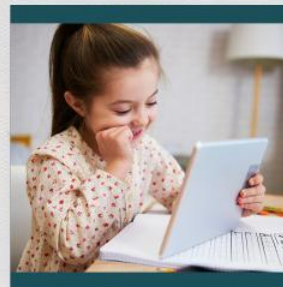
2 Ex-googlers (tech & marketing)



Get in touch!

## Vision and Market

Every child's success story, told by GenAI



Emma

**800.000**

klugidu-children by 2030

# Startup Pitch Session

Thank you!



**PITCH SESSION**



 [ihk-muenchen.de/newsletter](https://ihk-muenchen.de/newsletter)

The right side of the page features a background image of a white, futuristic-looking head of an AI or robot, shown in profile from the nose up. The head has realistic human-like features but a slightly artificial appearance. A blue speech bubble shape is positioned to the left of the head's face.

**IHK-NEWSLETTER  
STAY INFORMED**